We don't need no financial education?

Does the faculty of study influence students' financial literacy? Evidence from French students

Guillaume Thevenet, LaRGE, University of Strasbourg

Anaïs Hamelin, LaRGE, University of Strasbourg

06/12/2023



1. Motivations

- Financial literacy: understanding how compound interests work, how inflation works and what are risk and risk diversification (Lusardi and Mitchell, 2008)
- Financial literacy helps people to undertake more performant financial decisions (Aubert et al., 2018; Bucher-Koenen and Lusardi, 2011; Van Rooij et al., 2012, 2011)
- Financial literacy is associated with higher financial inclusion (Grohmann et al., 2018) and higher financial well-being (Lee et al., 2019)

2. Targeting fragile populations

- Financial literacy levels remain alarming, with specifically fragile populations (OECD, 2020)
- Gender gap: women display lower levels of financial literacy (Fonseca et al., 2012; Lusardi and Mitchell, 2011, 2008).
- Income gap: High-income households have high levels of financial literacy (Atkinson and Messy, 2012), contrary to low-income households (Hastings et al., 2013)
- Age gap: older (Lusardi and Mitchell, 2011) and younger (Lusardi and Mitchell, 2010) parts of the population display lower level of financial literacy
- The age gap is of particularly interest for researchers, with a great focus on the youth and students (Goyal and Kumar, 2021)

3. Financial literacy is useful for students

Financial literacy has for students the same benefits as found in the general population: increased financial inclusion (Xiao and O'Neill, 2016), financial well-being (Fan and Chatterjee, 2019), and reduced financial fragility (Norvilitis et al., 2006; Xiao et al., 2011)

 Increasing interest in the literature in investigating the determinants of students' financial literacy (Goyal and Kumar, 2021)

4. Determinants of students' financial literacy

- Socio-demographic determinants: gender (Chen and Volpe, 1998, 2002), age (Brau et al., 2019), parental background (Brau et al., 2019)
- Educational and "experience" determinants: work experience during College (Chen and Volpe, 1998) or before (Brau et al., 2019), educational level (from freshman to senior) has a positive effect on financial literacy (Sarigül, 2014)
- Type of education: business major vs other students: business students perform well (Chen and Volpe, 2002; Beal and Delprachita, 2003, Sarigül, 2014)
- What are the effects of the different faculties on students' financial literacy?

5. Hypotheses

 Financial literacy involves core competences such as numeracy and risk conceptualisation (Lusardi and Mitchell, 2014)

- Numeracy v aries across faculties (Jonas, 2018)
- If the core competences of financial vary across faculty, shouldn't we observevariations of financial literacy across faculties?
- Subjective financial literacy (Allgood and Walstad, 2016) and overconfidence in financial literacy (Chu et al., 2017) are intertwined with objective financial literacy. Has the faculty of study a broader effect?

6. Contributions

 The traditional "business students vs the others" perspective needs an update: we breakdown the investigations to a more finegrained level

 We adopt a broader perspective: we investigate the effects of the faculty of study on financial literacy with a comprehensive definition of financial literacy

II. Method

1. Sample

• We surveyed the 58,000 students from the University of Strasbourg

Survey dates: from the 21st of october 2021 to the 1st of december 2021

11,227 answers to the survey and a final sample of 7,121 observations

II. Method

2. Main variables

 Objective financial literacy: 1 question for each dimension: compound interests, inflation, and risk diversification (Lusardi and Mitchell, 2008). Used separately as dummies or added in a score ranging from 0 to 3

 Subjective financial literacy: 1 question, using a 7-point Likert scale (Allgood and Walstad, 2016)

 Faculty of study: 7 dummies for the 35 official components of the University of Strasbourg

Table 1: Mean scores of financial literacies across faculties

Standard deviations in parentheses

	N=	Mean of Objective FL	Mean of Subjective FL	Mean of FL Interest	Mean of FL Inflation	Mean of FL Risk
Faculty:						
Social Sciences	2,042	2.1396	3.1611	0.8418	0.6690	0.6288
		(0.9000)	(1.3738)	(0.3650)	(0.4707)	(0.4832)
Economics and Business	779	2.4814	3.8601	0.8973	0.7997	0.7843
		(0.7490)	(1.3336)	(0.3038)	(0.4004)	(0.4115)
Natural Sciences	571	2.2102	2.8932	0.9089	0.7180	0.5832
		(0.8216)	(1.3301)	(0.2880)	(0.4503)	(0.4935)
Formal Sciences	746	2.2466	3.1676	0.8660	0.7252	0.6555
		(0.7042)	(1.3689)	(0.3409)	(0.4467)	(0.4755)
Humanities	1,575	1.8387	2.7530	0.7486	0.5663	0.5238
		(0.9901)	(1.3604)	(0.4340)	(0.4957)	(0.4996)
Life Sciences	1,344	2.1429	2.6362	0.8444	0.6577	0.6406
		(0.8861)	(1.3180)	(0.3625)	(0.4746)	(0.4800)
Other Faculties	64	1.9219	2.7500	0.8594	0.5781	0.4844
		(0.9479)	(1.3214)	(0.3504)	(0.4978)	(0.5037)
Selective Faculty:						
Yes	1,319	2.3268	3.2570	0.9060	0.7544	0.6664
		(0.8022)	(1.4211)	(0.2920)	(0.4306)	(0.4717)
No	5,802	2.0803	2.9707	0.8199	0.6477	0.6127
		(0.9271)	(1.3881)	(0.3843)	(0.4777)	(0.4872)
Whole sample	7,121	2.1260	3.0237	0.8358	0.6675	0.6227
		(0.9103)	(1.3986)	(0.3704)	(0.4712)	(0.4848)

Table 2: ANOVA for Objective and Subjective financial literacies

*** p<0.01, ** p<0.05, * p<0.1

Dependent	variable:	Objective FL		Dependent variable	le: Subjective	e FL				
	DF	Partial MS	F Stat.		DF	Partial MS	F Stat	•		
Model	73	7.4325	9.78	***	73	24.9432	14.52	***		
Faculty	6	26.5565	34.93	***	6	126.9943	73.92	***		
Gender	2	94,3531	124.11	***	2	151.8135	88.37	***		
Age	44	0.8108	1.07		44	3.7608	2.19	***		
Nationality	2	0.0643	0.08		2	103.6146	60.31	***		
Current Degree	5	4.8695	6.41	***	5	9.6101	5.59	***		
Parent 1 Degree	6	2.5354	3.33	***	6	2.0493	1.19			
Parent 2 Degree	6	1.5442	2.03	*	6	3.7306	2.17	**		
Already Paid Work	1	0.0022	0.00		1	24.3734	14.19	***		
Already Internship	1	1.3498	1.78		1	12.3274	7.18	***		
Residual	7,047	0.7602			7,047	1.7179				
Total	7,120	0.8287			7,120	1.9560				
N=7.121					N=7.121					
Root MSE= 0.8719					Root MSE= 1 3107					
$R^2 = 0.0920$	$R^2 = 0.1307$									
Adjusted $R^2 = 0.0826$					Adjusted $R^2 = 0.1217$,				

Table 3: Effects of the faculty of study on students' financial literacy

Standard errors in parentheses; *** p<0.01, ** p<0.05, * p<0.1

The reference group is Social Sciences

	(1)		(2)		(3)		(4)	
	FL Interest		FL Inflation	FL Inflation		Subjectiv		FL
VARIABLES	(logit)		(logit)		(logit)		(ologit)	
Independent variables								
Economics and Business	0.5220	***	0.6238	***	0.6844	***	0.7370	***
	(0.1365)		(0.1034)		(0.1031)		(0.0757)	
	0 40 44				a a = 4 a			
Natural Sciences	0.4941	***	0.0338		-0.3740	***	-0.5529	***
	(0.1631)		(0.1085)		(0.1004)		(0.0856)	
	0 2214	*	0 1 2 9 2		0 1056		0.2417	***
Formal Sciences	0.2214		0.1382		-0.1030		-0.2417	
	(0.1308)		(0.1007)		(0.0953)		(0.0801)	
Humanities	-0.3873	***	-0.3993	***	-0.4373	***	-0.6317	***
	(0.0883)		(0.0727)		(0.0711)		(0.0618)	
Life Sciences	0.0262		-0.0623		0.0353		-0.7127	***
	(0.1004)		(0.0773)		(0.0755)		(0.0648)	
Other Faculties	0.2852		-0.3374		-0.5759	**	-0.5456	**
	(0.3715)		(0.2635)		(0.2582)	_	(0.2272)	_

Group	Definition	Confidence		
Objective Low/Subjective Low	Objective FL <3 and Subjective FL <=3	Well-Calibrated		
Objective Low/Subjective High	Objective FL <3 and Subjective FL>3	Overconfident		
Objective High/Subjective Low	Objective FL=3 and Subjective FL <=3	Underconfident		
Objective High/Subjective High	Objective FL=3 and Subjective FL>3	Well-Calibrated		

The definition of groups is the one used by Allgood and Walstad (2016)

Table 5: Multinomial logit for students' confidence in financial literacy

Standard errors in parentheses; *** p<0.01, ** p<0.05, * p<0.1;

	(1) Overconfident vs Well-		(2) Underconfident vs Well-	
VARIABLES	Calibrated		Calibrated	
Independent variables				
Economics and Business	-0.0404		0.0005	
	(0.1112)		(0.1079)	
Natural Sciences	-0.5292	***	0.1139	
	(0.1472)		(0.1152)	
	0.0550		0.0707	
Formal Sciences	-0.2558	~ ~	0.0786	
	(0.1225)		(0.1101)	
Humanities	-0.3450	***	-0.0724	
	(0.0937)		(0.0879)	
Life Sciences	-0.5026	***	0.3109	***
	(0.1067)		(0.0855)	
Other Faculties	-0.3052		0.1699	
	(0.3647)		(0.3065)	

The reference group is Social Sciences

V. Conclusion

1. Overview of the results

- The faculty of study explains variations in both objective and subjective financial literacies of students. This is consistent with existing pieces of literature (Sarigül, 2014). The faculty of study is the second largest factor influencing variations in financial literacies
- Depending on faculties, the effect differs: Economics and Business students are more likely to be performant in objective financial literacy, while Humanities student are more likely to underperform
- Economics and Business students and Social Sciences students are more likely to have a high subjective financial literacy, contrary to all other students
- Economic and Business and Social Sciences students are more likely to be overconfident in their financial literacy, contrary to Life Sciences students

V. Conclusion

2. Implications

- There is an interest in breaking down faculties of study, when working on students' financial literacy
- The relative importance of faculty of study
- Objective financial literacy, subjective financial literacy and overconfidence in financial literacy have a common determinant
- Empirical contribution: we use a large sample (7,121 observations), representative of a large French University
- Practical implication: financial literacy programs need to focus specific groups of students. Yet they remain general

Thank you for your attention

Robustness checks

 Some studies (Furrebøe et al., 2023; Klapper et al., 2013) use a score of financial literacy and not questions separately

 Klapper and Léger-Jarniou (2006) highlight that "Grandes Ecoles" students have socio-demographic characteristics that should be taken into account. They represent 18,52% of the sample we use

 We use a score of financial literacy, Objective FL, and we include a dummy Selective faculty in the regressions

Table 6: Effects of the faculty of study on students' financial literacy

Standard errors in parentheses; *** p<0.01, ** p<0.05, * p<0.1

The reference group is Social Sciences

	(1)		(2)		(3)		
VARIABLES	ABLES Objective FL (ologit)		Objective FL (ologit)		Subjective FL (ologit)		
Independent variable	0.7250	ate ate ate	0.0004		0.7000		
Economics and Business	0.7258	***	0.6894	***	0.7298	***	
	(0.0844)		(0.0869)		(0.0781)		
Natural Sciences	-0.1168		-0.1387		-0.5571	***	
	(0.0902)		(0.0911)		(0.0864)		
Formal Sciences	0.0541		0.0775		-0.2370	***	
	(0.0843)		(0.0854)		(0.0811)		
Humanities	-0.5212	***	-0.4960	***	-0.6267	***	
	(0.0643)		(0.0659)		(0.0633)		
	0.0000		0.0070		0.7004	***	
Life Sciences	-0.0088		0.0068		-0.7094	* * *	
	(0.06/1)		(0.0677)		(0.0654)		
Other Faculties	-0.3371		-0.3110		-0.5402	**	
	(0.2342)		(0.2347)		(0.2276)		
Additional control							
Selective faculty			0.1178	*	0,0239		
			(0.0678)		(0,0636)		

	Variables	Measure	Use in the model	Type of variable	Source
	variables	Weasure	Ose in the model	Type of variable	Source
	Objective FL	Added scores for the Big Three questions (FL Interest for interest rate, FL Inflation for inflation rate, and FL Risk for financial risk)	Dependent variable	Categorical	Lusardi and Mitchell (2014), adapted in French by Arrondel (2017)
	Subjective FL	Self-assessment on a 7-point Likert's scale	Dependent variable	Categorical	Allgood and Walstad (2016)
	Faculty	Dummy for each Faculty: Social Sciences Economics and Business Natural Sciences Formal Sciences Humanities Life Sciences Other faculties	Independent variable	Dummies	Sarigül (2014), adapted to the French academic system
	Gender	=0 if Male =1 if Female =2 if Other	Control variable	Categorical	Chen and Volpe (2002)
	Nationality	=1 if French =2 if Other European nationalities =3 if Outside EU nationalities	Control variable	Categorical	Lusardi and Mitchell (2011)
	Age	2021-Year of birth	Control variable	Continuous	Lusardi and Mitchell (2008)
	Current Degree	 =1 if First-year Bachelor =2 if Second-year Bachelor =3 if Third (last) year Bachelor =4 if First-year Master =5 if Second (last) year Master =6 if Ph.D. 	Control variable	Categorical	Chen and Volpe (1998)
Paren	t 1 and Parent 2 degrees	 =1 if Less than Baccalaureate =2 if Baccalaureate or equivalent =3 if Technical degree =4 if Bachelor degree or equivalent =5 if First-year master or equivalent =6 if Second-year master or equivalent =7 if Ph.D. or equivalent 	Control variable	Categorical	Brau et al. (2019)
ł	Already Paid Work	=0 if the student never had a paid job =1 if the student already had a paid job	Control variable	Dummy	Brau et al. (2019)
F	Already Internship	=0 if the student never did an internship =1 if the student already did an internship	Control variable	Dummy	Brau et al. (2019)

Table 1: Definition of variables

	(1)		(2)		(3)		(4)	
VARIABLES	FL Interest (logit))	FL Inflation (logit))	FL Risk (logit)		Subjective FL (ologi	<i>t</i>)
Independent variables								
Economics and Business	0.5220 (0.1365)	***	0.6238 (0.1034)	***	0.6844 (0.1031)	* * *	0.7370 (0.0757)	***
Natural Sciences	0.4941 (0.1631)	***	0.0338 (0.1085)		-0.3740 (0.1004)	* * *	-0.5529 (0.0856)	***
Formal Sciences	0.2214 (0.1308)	*	0.1382 (0.1007)		-0.1056 (0.0953)		-0.2417 (0.0801)	***
Humanities	-0.3873 (0.0883)	***	-0.3993 (0.0727)	***	-0.4373 (0.0711)	***	-0.6317 (0.0618)	***
Life Sciences	0.0262 (0.1004)		-0.0623 (0.0773)		0.0353 (0.0755)		-0.7127 (0.0648)	***
Other Faculties	0.2852 (0.3715)		-0.3374 (0.2635)		-0.5759 (0.2582)	**	-0.5456 (0.2272)	**
Controls							· · · · ·	
Already Paid Work	-0.0221 (0.0699)		-0.0263 (0.0548)		-0.0025 (0.0530)		0.1690 (0.0448)	***
Already Internship	0.1550 (0.0814)	*	-0.0421 (0.0636)		0.0842 (0.0615)		0.1254 (0.0524)	**
Gender Age Nationality	Yes Yes Yes		Yes Yes Yes		Yes Yes Yes		Yes Yes Yes	
Current Degree	Yes		Yes		Yes		Yes	
Parent 1 Degree	Yes		Yes		Yes		Yes	
Parent 2 Degree	Yes		Yes		Yes		Yes	
Constant	1.0221 (0.2455)	***	0.3167 (0.1901)	*	1.0821 (0.1784)	***		
Observations Pseudo R ²	7,121 0.0644		7,121 0.0446		7,121 0.0339		7,121 0.0374	
LR Chi² Log likelihood	409.23 -2974.9664	***	403.5600 -4326.9006	***	320.16 -4559.3237	***	905.20 -11648.256	***

Table 3: Effects of the faculty of study on students' financial literacy Standard errors in parentheses: *** p<0.01 ** p<0.05 * p<0.1: the reference group is Social Sciences

Table 5: Multinomial logit for students' confidence in financial literacy

Standard errors in parentheses; *** p<0.01, ** p<0.05, * p<0.1; the reference group is Social Sciences

	(1)		(2)	
VARIABLES	Overconfident vs Well-Calibrated		Underconfident vs Well-Calibrated	
Independent variables				
Economics and Business	-0.0404		0.0005	
	(0.1112)		(0.1079)	
Natural Sciences	-0.5292	***	0.1139	
	(0.1472)		(0.1152)	
Formal Sciences	-0.2558	**	0.0786	
	(0.1225)		(0.1101)	
Humanities	-0.3450	***	-0.0724	
	(0.0937)		(0.0879)	
Life Sciences	-0.5026	***	0.3109	***
·	(0.1067)		(0.0855)	
Other Faculties	-0.3052		0.1699	
	(0.3647)		(0.3065)	
Controls				
Already Paid Work	0.2076	***	-0.0641	
	(0.0695)		(0.0619)	
Already Internship	0.0494		0.0211	
	(0.1300)		(0.0719)	
Gender	Yes		Yes	
Age	Yes		Yes	
Nationality	Yes		Yes	
Current Degree	Yes		Yes	
Parent 1 Degree	Yes		Yes	
Parent 2 Degree	Yes		Yes	
Constant	-1.0408	***	-0.7008	***
	(0.2207)		(0.2324)	
Observations	7,121			
Pseudo R ²	0.0224			
LR Chi ²	303.52	***		
Log likelihood	-6619 0899			

Table 6: Effects of the faculty of study on students' financial literacy

Standard errors in	parentheses; ***	p<0.01, **	p<0.05, *	p<0.1; the reference	group is Social Sciences
--------------------	------------------	------------	-----------	----------------------	--------------------------

	(1)		(2)		(3)		
VARIABLES	Objective FL (ologit)		Objective FL (ologit)		Subjective FL (ologit)		
Independent variables							
Economics and Business	0.7258	***	0.6894	***	0.7298	***	
	(0.0844)		(0.0869)		(0.0781)		
Natural Sciences	-0.1168		-0.1387		-0.5571	***	
	(0.0902)		(0.0911)		(0.0864)		
Formal Sciences	0.0541		0.0775		-0.2370	***	
	(0.0843)		(0.0854)		(0.0811)		
Humanities	-0.5212	***	-0.4960	***	-0.6267	***	
	(0.0643)		(0.0659)		(0.0633)		
Life Sciences	-0.0088		0.0068		-0.7094	***	
	(0.0671)		(0.0677)		(0.0654)		
Other Faculties	-0.3371		-0.3110		-0.5402	**	
~	(0.2342)		(0.2347)		(0.2276)		
Controls	0.0252		0.0102		0.1704	***	
Already Pala work	-0.0252		-0.0183		0.1704	4.4.4.	
	(0.0473)		(0.0474)		(0.0430)		
Already Internship	0.0732		0.0726		0.1255	**	
	(0.0546)		(0.0546)		(0.0524)		
Selective Faculty			0.1178	*	0.0239		
			(0.0678)		(0.0636)		
Gender			Yes		Yes		
Age			Yes		Yes		
Nationality			Yes		Yes		
Current Degree			Yes		Yes		
Parent 1 Degree			Yes		Yes		
Parent 2 Degree			Yes		Yes		
Observations	7,121		7,121		7,121		
Pseudo R ²	0.0378		0.0380		0.0374		
LR Chi ²	649.60	***	652.63	***	905.34	***	
Log likelihood	-8269.7509		-8268.2349		-11648.185		

Table 7: Bonferroni group comparison: Objective FL by Faculty

Standard errors in parentheses; *** p<0.01, ** p<0.05, * p<0.1

	Bonferroni Comparison: Objective FL by Faculty											
	Social Sciences		Economics and Business		Natural Sciences		Formal Sciences		Humanities		Life Sciences	Other Faculties
Social Sciences	-											
Economics and Business	0.6894 (0.0869)	***	-									
Natural Sciences	-0.1387		-0.8282	***	-							
	(010)11)		(011000)									
Formal Sciences	0.0775		-0.6119	* * *	0.2162		-					
	(0.0854)		(0.1088)		(0.1103)							
Humanities	-0.4960	***	-1.1855	***	-0.3573	***	-0.5735	***	-			
	(0.0659)		(0.0954)		(0.0983)		(0.0867)					
Life Sciences	0.0068		-0.6827	***	0.1455		-0.0707		0.5028	***	-	
	(0.0677)		(0.0957)		(0.0970)		(0.0888)		(0.0714)			
Other Faculties	-0.3110		-1.0004	***	-0.1723		-0.3885		0.1850		-0.3178	-
	(0.2347)		(0.2451)		(0.2454)		(0.2411)		(0.2348)		(0.2357)	

Table 8: Bonferroni group comparison: Subjective FL by Faculty

Standard errors in parentheses; *** p<0.01, ** p<0.05, * p<0.1

Bonferroni Comparison: Subjective FL by Faculty											
	Social		Economics and		Natural		Formal			Life	Other
	Sciences		Business		Sciences		Sciences		Humanities	Sciences	Faculties
Social Sciences	-										
Economics and Business	0.7298	***	-								
	(0.0781)										
Natural Sciences	-0.5571	***	-1.2869	***	-						
	(0.0864)		(0.0997)								
Formal Sciences	-0.2370	*	-0.9668	***	0.3201	**	-				
	(0.0811)		(0.0999)		(0.1041)						
Humanities	-0.6266	***	-1.3564	* * *	-0.0695		-0.3896	***	-		
	(0.0633)		(0.0873)		(0.0931)		(0.0827)				
Life Sciences	-0.7094	***	-1.4392	* * *	-0.1523		-0.4725	***	-0.0828	-	
	(0.0654)		(0.0883)		(0.0920)		(0.0850)		(0.0687)		
Other Faculties	-0.5402		-1.2700	***	-0.0169		-0.3032		0.0864	0.1692	-
	(0.2276)		(0.2359)		(0.2371)		(0.2336)		(0.2279)	(0.2284)	